

# InstantScripts – in July 2023 delivered \$52m cash at 61% IRR

**\$30.2m**  
cash invested

**\$51.6m**  
cash realised

**61%**  
IRR

**24%**  
uplift on cash realisation

## Business Overview

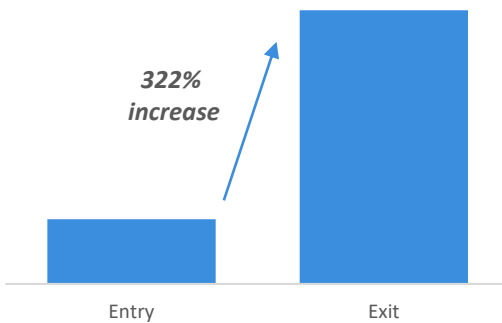
- Digital health platform
- Scripting and video consult
- Exceptional consumer take up

## Investment Thesis

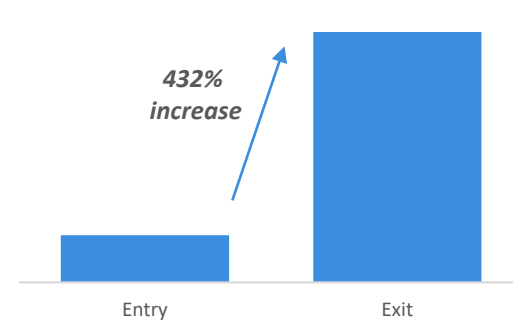
- Compelling product market fit – loved by customers
- Improved health outcomes and good for health system
- Exceptional management

## Business Performance

Patient Interactions Increase



Run-rate revenue Increase



## Investment Outcome

- Business sold to Wesfarmers
- BTI proceeds \$52m cash vs \$30.2m cost at 61% IRR

