

10 September 2018

Press Release

Andrea Kowalski becomes a Partner at Bailador

Andrea Kowalski has been named Bailador's newest Partner, joining existing partners Paul Wilson and David Kirk, who co-founded the fund in 2010.

Andrea joined Bailador in 2015 and has since led investments in Stackla, Instaclustr, Lendi and Brosa. Andrea is a Director on the boards of Stackla, Instaclustr and SMI, and an Observer on the boards of Rezdy and Brosa.

The majority of Bailador portfolio companies have offices in the US or are increasingly expanding internationally. Andrea relocated from Bailador's Sydney office to New York in August 2017 to better support management in executing on their growth strategies abroad and pursue follow-on fundraising and exit opportunities.

Andrea worked closely on portfolio company Instaclustr's latest fundraising announced last month (August 2018), supporting the company to close a US\$15.7 million Series B investment round led by New York-based fund, Level Equity.

David Kirk said,

"Andrea has been an excellent contributor from the moment she joined us in the investment team. She has originated great investments and works hard to build strong relationships with founders and management to help them make good decisions and scale effectively. We are delighted to welcome her as the first non-founder Partner at Bailador"

Paul Wilson added,

"Andrea has shown great ability to add value for our portfolio companies and for Bailador shareholders. Since moving to New York, she has enhanced the value she adds to our portfolio companies as they complete US follow-on fundraisings and look to exits. She thoroughly deserves this recognition."

About Andrea Kowalski

Andrea has been working in Venture Capital since 2011, following six years of investment banking and principal leveraged finance. She's worked for BOOST&Co in London and Berlin, UBS in London and HBOS Australia in Sydney and Melbourne.

Andrea grew up in Canada and has spent the past 15 years living in Australia, Singapore, the UK, Germany and France. She holds a Bachelor of Commerce from McGill University and an MBA from INSEAD (D'09). She is a member of the Australian Institute of Company Directors.

About BTI

Bailador Technology Investments is a growth capital fund focused on the information technology sector, actively managed by an experienced team with demonstrated sector expertise.

Bailador provides unique exposure to a portfolio of information technology companies with global addressable markets. We invest in private technology companies at the expansion stage utilising extensive downside protection.

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